



**NETWORK OF
EXECUTIVE
WOMEN INC.**

Contact

Women Helping Women Succeed

October 2003

From the President~

Dear Ladies:

The seasons have changed and with the arrival of Fall comes the cooler weather, the shorter days and the threat of hurricanes. For Network, the month of October will be more like a tidal wave with all the exciting activities that are planned.

First, our "Girls' Night Out" on the 14th promises to be a fantastic night of networking, displays, delicious food and wine. All the tabletops have been sold and you just don't want to miss such a great opportunity to attend this function. I hope all of you who still have tickets to sell will put forth every effort to purchase a ticket and sell one to a friend, relative, neighbor or business associate.

Let's all try to remember the reason you joined Network was to help support each other and to help raise money for our Scholarship Fund. Well, Ladies, this is your opportunity to do both. I know that our Activities chairperson, BJ Frazier and her committee have put in a lot of time and effort to make this a very successful event for Network. Marketing, chaired by Tina Ostrowski, as well as Publicity, chaired by Jocelyn Murray have been putting in overtime to assist in making this event successful. So, I hope that all of you will do your part in supporting the event by attending. Plus, you owe it to yourselves and you deserve it, to indulge in this fabulous night of fun, knowledge and entertainment. I hope to see all of you there. Otherwise, those who don't attend might just be watching their fellow members on Channel 12 News. Every one of us does make a difference as to whether or not a Network event is successful or not. This is YOUR opportunity to make a difference. As Kahlil Gibran said, "Generosity is giving more than you can, and pride is taking less than you need."

The second part of Network's tidal wave is the awesome luncheon that is planned for the 8th. Rick St. George will be our guest speaker. He is the Executive Director of the Professional Business Network, an organization that helps business owners, managers and marketing professionals leverage who and what they know to build new success. Rick will help the attendees at this month's luncheon to fine tune and develop their networking skills by helping us to identify our centers of influence. Just in time, for the greatest networking event of the fall, "Girls' Night Out."

Our 2003-3004 Directories are "hot off the press" and will be distributed at this luncheon. And guess what? Network now has business cards, which will also be available for distribution. Network's tidal wave has just begun.

I know that vacations are important and certainly very much needed, but just missing one luncheon makes me feel that I

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Luncheon Meeting Wednesday, October 8, 2003

Aldario's • 12:15 PM

Networking

presented by:

Richard St. George

Rick St. George is the Executive Director of the Professional Business Network, an organization that helps business owners, managers and marketing professionals leverage who and what they know to build new success. His business knowledge was acquired by bringing a small local communications company, in the early eighties, located in Southington, to a promenade position in the New England landscape, then selling it to a global entity in 2000. Networking was a key aspect of their overall business plan, along with value added business relationships. Rick has worked with Bill Kenney, of Networking You, and acquired the necessary skills to be a frequent speaker on the various aspects of networking.

\$15.00 per person advanced reservations

Deadline for response

5 PM, Monday, October 6, 2003.

\$20.00 per person non-reserved luncheon seat

(Please have check written out before coming to meeting.

If you are paying cash, please have the exact amount.

Thank you.)

Members with e-mail: Please RSVP to our website:

www.networkofexecutivewomen.net

or e-mail: kasparian2@hotmail.com

No e-mail: call Kim Kasparian at 203-333-2452

Buy Network Shirts to Help Our Scholarship Fund

Network of Executive Women golf shirts are once again available at our luncheon meetings. They are now only \$15 each. Supply limited. Buy one now.

Reminder:

Table introductions must be limited to 30 seconds.

President cont'd from page 1

have been away from Network for a very long time. Hopefully, with the change of seasons, we can vow to ourselves to renew our commitment to the Network of Executive Women and try to make every effort to attend the monthly luncheons and to support the Network's events. I know that I personally feel more fulfilled and enlightened when I come away from a Network luncheon or an event. I encourage all of you to join me in sharing this feeling.

I certainly am looking forward to seeing all of you again.

Harriet

P.S. The winner of the \$200.00 gift certificate to Hebert Jeweler's will be announced at Girls' Night Out and published in the Contact next month.

Spotlight on Barb Keegan Webster Bank



Barb Keegan is a Vice President in Commercial Banking at Webster Bank in New Haven. Barb works with companies in Connecticut on their banking, insurance and investment needs. Whether a company is looking to grow its business organically, make an acquisition, or plan for succession of the business to the next generation, Barb can assist. She has over 14 years experience in banking and relationship management. She works with a relationship team to serve her clients needs for financing, effective cash management, buy and sell arrangements, health and medical benefits, property and casualty insurance, financial planning and leasing.

You can reach Barb at 782-4510 or bkeegan@websterbank.com.

Quote of the month:

"Sanity is madness put to good use"

George Santayana

About Our Members:

- Network wishes Tony Gelineau a speedy recovery.

If anyone knows of someone who can use some cheering up due to illness or losses, or applause for a special happening please contact Carrie Alonzo at milfordbodytherapy@yahoo.com or 203-874-3096 or fax 203-874-3243.

For Members Only:

Are you taking advantage of all that Network has to offer you? Would you like to grow your business as well as help out other Network members?

Network is always striving to make your membership more valuable so the Board has approved a **Discount Program for Members Only**.

You could save hundreds on products and services simply because you are a Network member. The **Contact** will list the names of member companies offering this discount. The following members have agreed to offer a discount to members.

- Judith Gould & Associates - 10% discount on typesetting.
- Helen Moser – A Certified Internet Webmaster Discount: 10%

If you are interested in placing your discount in the newsletter, please contact Judy Gould at judygould@sbcglobal.net or 203-876-2355.



Mark your calendars!

Luncheon Programs

NOVEMBER 4, 2003

DECEMBER 2, 2003

Motivational Speaker

Kim Bakolebas, *Courageous Enterprise*

JANUARY 6, 2004

Topic: Hiring

**presented by Cathy Gorman,
*Advanced Placement***

FEBRUARY 3, 2004

**Topic: 10 Common Decorating Mistakes
presented by Ann Anderson,
*Rooms Reborn***

MARCH 2, 2004

**Topic: Marketing
presented by Lee Ann Youngquist
*Barnum Financial Group/MetLife***

Visit us at our new web address:
www.networkofexecutivewomen.net

Welcome New members

Please add these names to your NEW Directory.

- Joy Brienza
Owner
Designz of all Kindz
11 Westport Place, Milford 06460
Tel: 203-878-9790
E-mail: jbrienza@designzofallkindz.com
Website: designzofallkindz.com
- Marilyn B. Ferguson
Business Development Office/VP
Webster Bank
100 Broad Street, Suite 7, Milford 06460
Tel: 203-882-4410
Fax: 203-882-4411
E-mail: Mferguson@websterbank.com
Website: www.websterbank.com
- Colleen J. Shurminsky
AVP Branch Manager-Customer Service
Peoples Bank
653 Orange Center Road, Orange 06477
Tel: 203-786-2648
Fax: 203-786-2650
E-mail: Colleen.Shurminsky@peoples.com
- Patricia A. Scranton
Business Banking Specialist
Webster Bank
100 Broad Street, Milford 06460
Tel: 203-882-4409
E-mail: Pscranton@websterbank.com
Website: www.websterbank.com
- Lee Ann Youngquist
Marketing Director/Agency Director
Barnum Financial Group/MetLife
6 Corporate Drive, 5th Floor, Shelton 06484
Tel: 203-513-6118
Fax: 203-513-6190
E-mail: Lyoungquist@metlife.com

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Reminder

"Girls' Night Out"

October 14, 2003 • 6-9:00 PM
at the Courtyard Marriott

Wine Tasting

& Martini Bar

Fashion Show

Table Tops

Catered by Deb Woodcock

All tickets sold (stubs) with money should
have been sent to BJ by now.

Tickets are now \$30.00 each.

UNSOLD tickets should be returned to P.O. Box 3171.

2003-2004 Directory

Look over the NEW Directory to make sure all information is up to date. If there are any changes which need to be made please contact Judy Gould - judygould@sbcglobal.net or 876-2355.

Please correct the e-mail address for Karen Bellamy. Her new e-mail address is: KJBAssociate@aol.com.

Newsletter designed and edited by Judith Gould & Associates. Please send all Network newsletter information two weeks prior to the next meeting, to Judith Gould at (fax) 878-9613 or e-mail - judygould@sbcglobal.net



NETWORK OF
EXECUTIVE
WOMEN INC.

Women Helping Women Succeed

PO Box 3171

Milford, CT 06460-0971

**Network Directories
Have Arrived!
Get yours at
October 8 meeting**